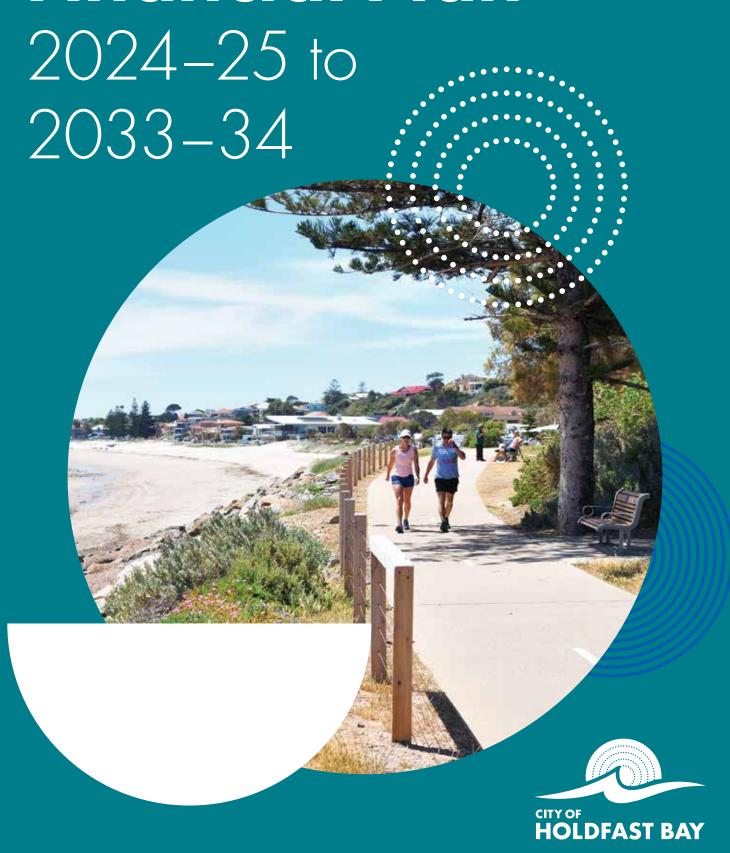
DRAFT

Long Term Financial Plan



A Day in the Life

Did you know that on a normal day in the City of Holdfast Bay:

1,508

items are
borrowed from
our libraries at
Glenelg and Brighton



More than

322

people attend our four Community Centres





511 people visit the libraries



30 trips on the Community Wellbeing bus



60

separate cleaning services are conducted at council buildings



Each of our

31 public toilet facilities are serviced and cleaned







174 phone calls and 95 emails

are responded to by our Customer Service team



4

Development Applications processed



page views on our website



Maintenance and other works are carried out at Glenelg Oval by our Open Spaces team

7,200 bins lifts for resider

bins lifts for residential and business waste collection





25 linear metres

Or rough research

18 linear metres

of kerb replaced



trees



24sq metres

of footpaths repaired



33 requests completed by our Field Services team

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The Long Term Financial Plan and its purpose

The City of Holdfast Bay
Long Term Financial Plan is
a planning tool developed
to map the financial
sustainability of the city into
the future, while meeting
the needs and expectations
of our community.

By applying key principles and underlying assumptions to each year of the plan, financial projections have been determined for a 10-year period between 2024–25 to 2033–34. These projections help inform day-to-day and longer-term decision making about the affordability, timing and combination of future outlays on Council's operations, renewal of existing assets and construction of new assets. They also allow early identification of potential financial issues and their longer-term impacts.

Long-term financial estimates are an integral part of Council's strategic planning process. It provides the ability to plan how it can deliver short, medium and long-term community priorities, based on its resourcing capabilities. These priorities are identified in Council's Strategic Plan, Our Holdfast 2050+, which through the Long Term Financial Plan informs the Annual Business Plan and Budget each year.

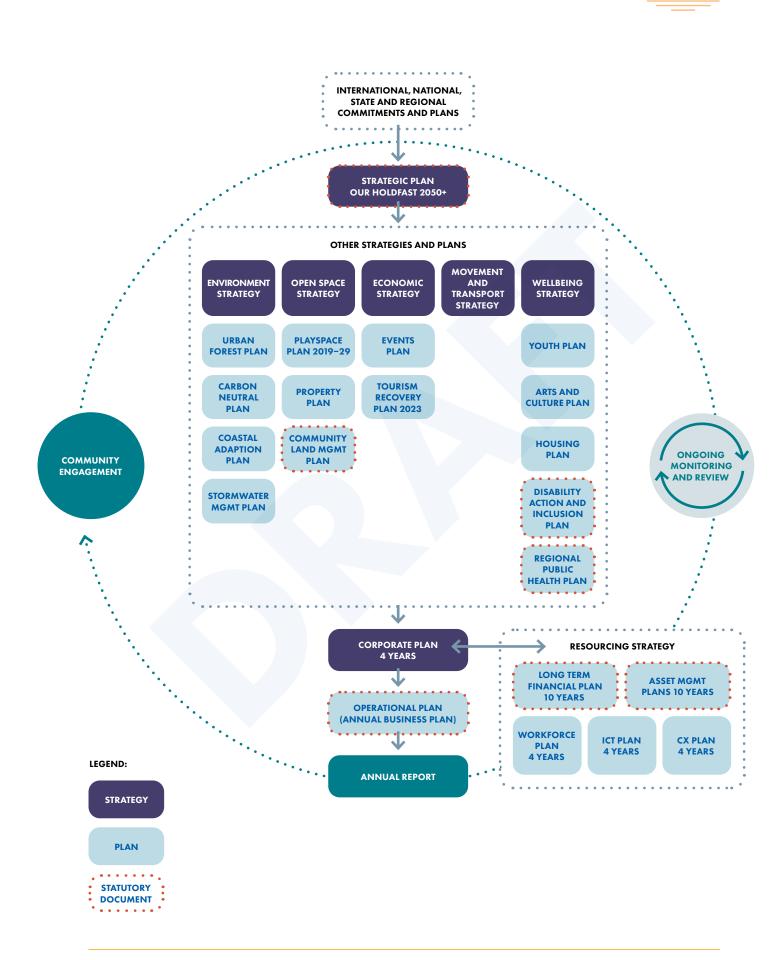
We look forward to delivering on this plan for our community.

Within Our Holdfast 2050+, three key strategies of Wellbeing, Sustainability, and Innovation have been identified to support Council in achieving its vision over the next 10 years. The objectives and aspirations which underpin these strategies have informed this plan.

Vision: Protecting our heritage and beautiful coast, while creating a welcoming and healthy place for all in South Australia's most sustainable city.

Another important suite of documents which inform this plan are Council's Asset Management Plans. These provide financial projections for the future cost of maintaining, renewing and replacing Council's assets and infrastructure. With an asset portfolio valued in 2023 at \$859 million, it is critical to have the ability to forecast when future funding is required to maintain these community assets.

Due to the nature of the estimates and assumptions made, and the uncertainty of changes within the economy, the Long Term Financial Plan requires regular review and updating. If key assumptions such as inflation, interest rates or scale of capital investment vary, then this may drive changes in the annual budget.



CEO Statement on Financial Sustainability

I am pleased to present the Long Term Financial Plan 2024–25 to 2033–34, which demonstrates how the City of Holdfast Bay will remain financially sustainable in the medium to long term.

Financial sustainability is essential to the success of any local government organisation when planning future activities, services and major projects. And this can only be achieved when services and infrastructure standards are maintained, without the need to significantly increase rates or substantially reduce public services.

This plan also allows us to achieve the objectives identified in our Strategic Plan, Our Holdfast 2050+, and informs the Annual Business Plan and budget each year.

The following principles guided the plan to ensure we have the financial capacity to continue to provide service levels that meet the needs of our community, in a financially sustainable way:

- > An operating surplus over the 10-year plan
- Meet key financial indicators
- Renew obsolete infrastructure assets with funding sourced from operational revenue
- Maintain existing service levels while keeping rate increases in line with Adelaide CPI.
- Increase revenue streams from sources other than rates.

Another key component of the plan is the use of debt to achieve intergenerational equity. This means the cost of creating a new community asset is shared by both current and future ratepayers.

An example of this will be the Transforming Jetty Road Glenelg project – a multi-million dollar, multi-stage development which is the biggest undertaking Council has committed to.



With \$10 million in funds already secured from the Australian Government, Council will invest \$30 million to deliver this project which aims to transform the one kilometre stretch of road into a modern, five-star, vibrant, safe and accessible world-class destination.

A measure of the sustainability of our debt level is the Net Financial Liabilities Ratio which averages 95% over the life of the plan.

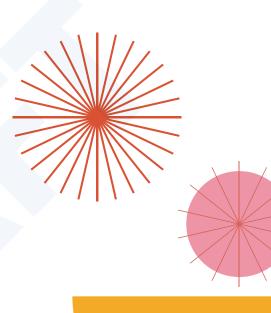
This indicator measures the significance of what is owed compared to the annual revenue generated and is within the Local Government Association's recommended range of 0% to 100%.

We also need to understand the risks and external factors which may affect our forecast financial position, including:

- The unpredictability of current inflation rates and price pressures
- The cost of borrowing as interest rates have risen along with uncertainty on when, or if, those rates will be lowered in the future
- The imminent review of Council's Asset Management Plans, which may impact future funding requirements

Council's long-term financial planning, and the assumptions applied, is continually updated to reflect the ever-changing environment we operate in. This is to ensure that we remain focused on maintaining long-term financial sustainability for the City of Holdfast Bay.

Over the life of this plan, it is projected that we will not only maintain a strong financial position but will meet all our financial targets.





Roberto Bria Chief Executive Officer

Financial Principles

The Long Term Financial Plan has been prepared to support the strategic planning process for the City of Holdfast Bay while ensuring future financial sustainability. To that end, the key principles of the plan are fundamental to providing direction for future financial decisions including the development of the annual budget.

Balanced Budget

Council aims to fully fund the cost of its services, including depreciation of its infrastructure and assets, to ensure an equitable sharing between current and future users. Insufficient funding shifts the cost burden of today's services on to future users in the form of higher rates or reduced services.



Adopted Council Commitment:
"Council's long-term financial
performance and position is sustainable
where planned long-term service and
infrastructure levels and standards are
met without unplanned increases in
rates or disruptive cuts to services."



Rate Predictability

As specified in its Annual Business Plan, Council aims to minimise rate increase spikes to provide a degree of predictability for ratepayers.

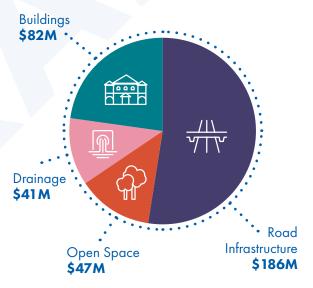


Annual Business Plan Commitment:

"We aim to provide our community with a reasonable degree of predictability for rates over the medium term. We will keep ratepayers fully informed about future rates and the corresponding services provided."

Efficient Infrastructure and Asset Management

Council aims to maintain its infrastructure and assets to the requisite standard to ensure continued delivery of services to agreed levels. This involves developing and using long term infrastructure and asset management plans to manage Council's asset portfolio efficiently along with continued investment in its renewal and replacement as our asset stock ages.



Asset Management Plans:

"Assets are the foundation stones of the City of Holdfast Bay and include the streets we drive on, the parks and reserves our family play on, the stormwater network we rely on, and the community and sporting facilities we enjoy across Holdfast Bay. The plans ensure we maintain and renew assets in a cost-effective and sustainable manner which meets community expectations."

Financial Principles

Intergenerational **Equity and Debt**

Borrowing money to pay for things over time means that current and future ratepayers are contributing to the costs of the services and facilities they are using and benefiting from.

Borrowing money also means that Council can deliver some projects that might otherwise be unaffordable. However, as debt is repaid through rates revenue, the amount Council borrows must be considered. A long-term view of debt has been taken, but with a limit on the borrowings required to fund the plan.



Intergenerational equity occurs when the costs of an asset are spread over the lifetime of that asset and paid for by the generations that benefit from, or consume, that asset.

Council debt can:

- > be crucial to the timely delivery of key community infrastructure projects
- > enable Council to deliver infrastructure earlier than otherwise would have been possible
- > spread the costs among future generations who will enjoy the benefit of the investments
- > avoid asking today's generation to pay the full cost of building assets that last for 50 to 100 years.



Financial Levers

When considering the funding of new projects, whether the creation of new community assets or the provision of additional services, several financial levers are available to Council.

All levers should be considered as each opportunity to generate additional funding can also have potential negative effects.

	Lever	Factors to Consider
Borrowings	Increase current cap on borrowing	 > Risk of interest rate rises > Community expectation on debt levels > Increased debt levels may limit future capacity to borrow
Rates	Increase amount of rates revenue raised	 Community expectation on acceptable rate increases
Capital	Minimise new capital expenditure or reschedule asset renewal program	 Community expectations on delivery of key initiatives Reduction in asset renewal will delay the delivery of the Asset Management Plans
Services	Decrease operational expenditure by reducing services or level of service	 Community expectation on the services Council should deliver and the level provided Potential long-term impact on community wellbeing

Assumptions

The Long Term Financial
Plan includes a number of
inputs and assumptions over
which Council has varying
levels of control. It reflects
the most recent economic
data and forecasts available,
and includes allowances
for known pressures,
opportunities and risks.

It is important that the plan reflects the most recent economic data and forecasts available as the information generated is used to guide decisions on Council's operations into the future. To minimise the inherent risks of long-term planning, Council reviews and updates its Long Term Financial Plan on a regular basis, to ensure that the underlying parameters and assumptions are reasonable given the current economic conditions and expectations.

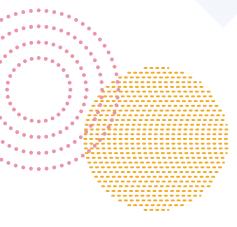
Key Assumptions

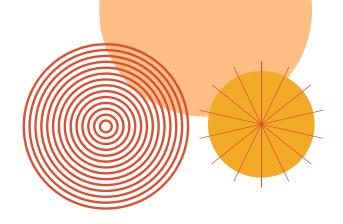
Inflation: To estimate the future rate at which prices for goods and services will rise, various economic forecasts have been sourced:

- The December 2023 Consumer Price Index (CPI) for Adelaide formed the basis of the 2024–25 forecast as this index specifically measures price changes within South Australia where the majority of Council's expenditure occurs.
- > From 2025–26 onwards, CPI forecasting sourced from Deloitte Access Economics, which is an independent economic advisory service, has been applied.

These forecasts of future inflationary pressures were used to estimate Council's required expenditure in future years for all external outlays, including waste disposal, energy consumption and construction costs.

Another annual indicator for the increase in revenue required to fund Council's operations is the Local Government Price Index (LGPI), which measures price changes in the South Australian local government sector. However, LGPI is an historical measure and as such does not have forecast data available. Furthermore, in recent years LGPI has, on average, been close to CPI so the above forecasts have also been applied to future rate revenue, grant funding and other sources of income.





Employment costs: Employment costs have been revised in accordance with current enterprise agreements along with estimations for wage growth in future years. As per the Federal Government's determination to progressively increase Super Guarantee rates, it is assumed Council's obligation will rise from 11.5% in 2024–25 to 12% in 2025 and beyond.

Funding and borrowings: In line with Council's Treasury Management Policy, borrowings are a mixture of short-term and long-term loans designed to manage liquidity and interest rate risk. Borrowings are only provided for when cash is required.

Existing loans are with the Local Government Finance Authority (LGFA) which is guaranteed by the South Australian Government and is Council's preferred financial institution. New loans have been forecast on a 15 year repayment basis, initially at a current LGFA interest rate of 5.53% and reducing to 3.5% over the life of the plan. This is in line with the Reserve Bank of Australia's projection that interest rates are expected to fall from late 2024.

Asset renewal and replacement: Forecast capital renewal expenditure has been taken directly from Council's Asset Management Plans which detail the scheduled replacement of assets due over the years 2020 to 2030. A provision has been made for the years 2031 to 2034 based on average expenditure in previous years.

The Asset Management Plans are due to be updated in late 2024. Any changes to the capital renewal works required, or their cost, has the potential to impact the plan and Council's financial position.

Asset valuations: There is a requirement for Council assets to be valued at least every five years to ensure accurate financial reporting. These values inevitably rise over time, which has a direct and proportional effect on the annual depreciation charge. Within the plan, an allowance has been made for this impact based on average valuation rises in preceding years.

New assets and strategic projects: To enable Council, in consultation with the community, to fund new strategic projects it might identify, an annual amount of \$1 million for new capital projects and \$500,000 for new operational projects has been provided for. These amounts have been increased annually in line with forecast inflation.

Transformation of Jetty Road project:

The 2024–25 Draft Annual Business Plan provides detail on the planned \$40 million Transforming Jetty Road project due to take place over the next three years. Council has secured \$10 million of funding from the Australian Government, however, the remaining \$30 million is funded through new borrowings. The associated costs have been included within the plan with an allowance to fund this through increased rate revenue.

Alwyndor Aged Care: Though Council owns and operates this facility, it is excluded from the plan as it is managed as a self-operating business with all revenue sourced from its residents, government funding and investments. Alwyndor does not rely on funding from Council's rate revenue.

Assumptions

Key Economic Drivers

	Driver	2025	2026	2027	2028	
Rate revenue – existing properties	Inflation	CPI 4.8%	Deloitte 3.3%	Deloitte 2.6%	Deloitte 2.6%	
Rate revenue – Transformation of Jetty Rd funding	LGFA Rates / Council modelled	2.3%	2.3%	2.3%		
Rate revenue – new properties (growth)	Historic growth data	VG 0.5%	VG 0.8%	VG 0.8%	VG 0.8%	
Other revenue	Inflation	CPI 4.8%	Deloitte 3.3%	Deloitte 2.6%	Deloitte 2.6%	
Employee costs	EA / Inflation	EA 4.0%	EA 4.0%	Deloitte 2.6%	Deloitte 2.6%	
Depreciation	Prior revaluations	Average 2.0%	Average 2.0%	Average 2.0%	Average 2.0%	
Loan Interest Rate (15 year – fixed rate)	LGFA Rates / Council modelled	Average 4.76%	Average 5.28%	5.53%	3.5%	
Other expenditure	Inflation	CPI 4.8%	Deloitte 3.3%	Deloitte 2.6%	Deloitte 2.6%	

GLOSSARY

Consumer Price Index Adelaide (December 2023)

Deloitte: Deloitte Access Economics (forecast)

EA: Enterprise Agreement

LGFA: Local Government Finance Authority VG: Office of the Valuer General (SA)





2029	2030	2031	2032	2033	2034
Deloitte	Deloitte	Deloitte	Deloitte	Deloitte	Deloitte
2.6%	2.5%	2.2%	2.2%	2.4%	2.5%
-	-	-	-	-	-
VG	VG	VG	VG	VG	VG
0.8%	0.8%	0.8%	0.8%	0.8%	0.8%
Deloitte	Deloitte	Deloitte	Deloitte	Deloitte	Deloitte
2.6%	2.5%	2.2%	2.2%	2.4%	2.5%
Deloitte	Deloitte	Deloitte	Deloitte	Deloitte	Deloitte
2.6%	2.5%	2.2%	2.2%	2.4%	2.5%
Average	Average	Average	Average	Average	Average
2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
3.5%	3.5%	3.5%	3.5%	3.5%	3.5%
Deloitte	Deloitte	Deloitte	Deloitte	Deloitte	Deloitte
2.6%	2.5%	2.2%	2.2%	2.4%	2.5%

Long-Term Financial Position

The current 10-year projection indicates a degree of financial capacity to respond to unexpected events, and undertake major new initiatives, without adversely affecting the continued provision of services to the community. The plan has been set against economic uncertainty but will be reviewed every 12 months to reflect the prevailing economic conditions and changing community demands placed on the City of Holdfast Bay.

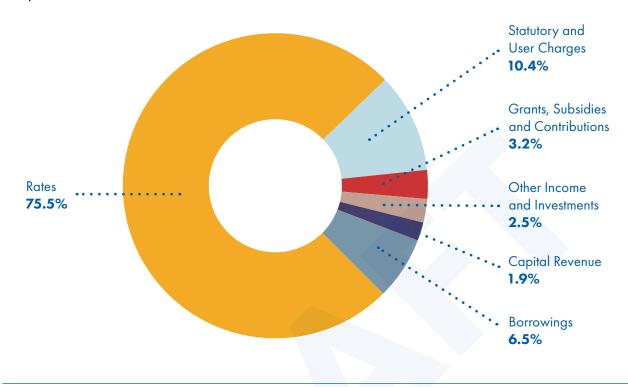
There are different ways in which Council can achieve its objectives. This plan balances the funding needs of asset renewal, new infrastructure and existing services against rating expectations, reasonable fees and debt leverage.

Consideration has also been given to the economic drivers that will influence the future cost of providing the infrastructure, facilities and services for the period 2024–25 to 2033–35. The values disclosed in this plan represent estimated future prices and costs.

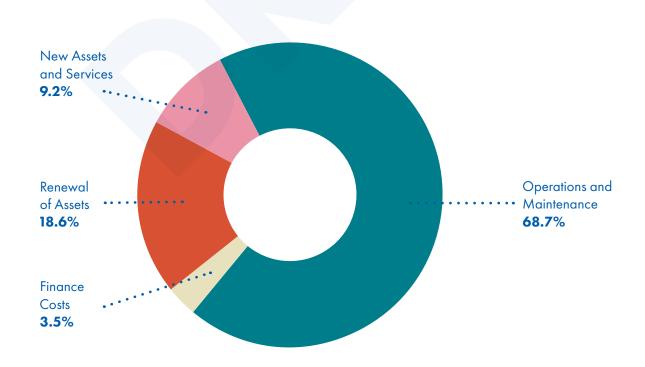




OVER THE 10-YEAR PLAN, TOTAL REVENUE OF \$751 MILLION WILL BE SOURCED FROM:



OVER THE 10-YEAR PLAN, TOTAL EXPENDITURE OF \$711 MILLION WILL FUND:



Long-Term Financial Position

Operational Result

Operating surpluses are forecast in every year, ranging from \$1 million to \$7 million. The additional revenue raised is used to repay existing debt obligations, with any surplus amounts then allocated to fund approved capital projects, thus reducing the need to borrow further.

However, there is still a high reliance on rate revenue (82%) to fund operational expenditure despite increased revenue streams from the development of the Brighton Beachfront Holiday Park and car parking.

Capital Projects

This plan provides for a total capital investment of \$193 million over the 10-year period, split between asset renewal of \$133 million and new capital projects of \$60 million. New and upgraded assets will also result in additional maintenance and depreciation costs that increase Council's existing operational expenditure. Additional amounts to allow for these new charges have been included in the Long Term Financial Plan.

Major projects relating to the creation of new, or upgraded assets include:

Transformation of Jetty Road, Glenelg

A three-year, multi-million project will transform Jetty Road, Glenelg – our flagship destination for shopping, local services, dining, entertainment and events - into a modern, vibrant and world-class destination.

The project will be undertaken in three zones to minimise disruption to traders, residents and visitors. Plans for each of the zones are based on feedback received from the community consultation on the Jetty Road Masterplan in 2017-18.

Spanning one kilometre in length and supporting 19 side streets and laneways, Jetty Road is home to more than 330 local business and welcomes a million visitors annually.

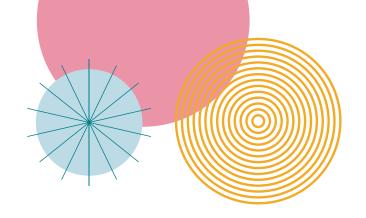
Stormwater Upgrades

Stormwater infrastructure upgrades will decrease the likelihood of flooding in high-risk areas. Part funded by the Federal Government; this was identified as a priority in the Stormwater Management Plan.

Patawalonga Frontage Irrigation Upgrade

The current irrigation mainline that delivers A-Class water to the coastal reserves in Glenelg, is an ageing infrastructure that is approximately 20-25 years old. This project will create an irrigation system that is not only fit-for-purpose but also cost-effective and environmentally sustainable. The outcome will be a new resilient and sustainable irrigation system designed for the future, operating on recycled water with mains back up in strategic locations.





Street Light Conversion Plan

In 2018–19 the City of Holdfast Bay converted around 2,300 of its 3,400 streetlights over to LED resulting in a 259 tonne decrease in Council's CO2 greenhouse emissions. A plan will be developed for the conversion and transition to LED of the remaining streetlights.

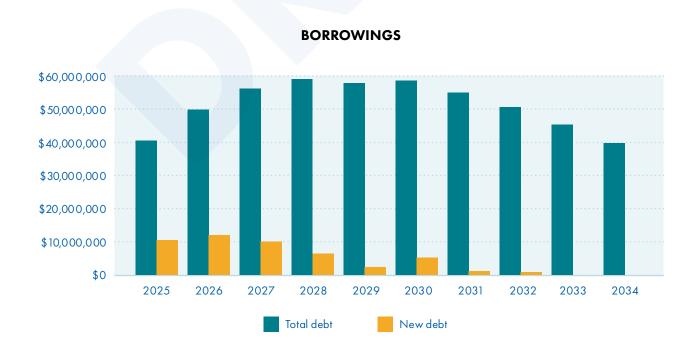
Technology and Innovation Projects – Various ICT Improvements

A range of technology projects aimed at improving efficiency and effectiveness in core business functions, including asset management and corporate planning. These projects will assist in planning and managing the work of council and ensuring security of information and data.

Debt Management

The lifespan of many of these new assets will range between 20 and 60 years. Certain assets, like stormwater infrastructure, may even last more than 100 years. Debt helps to spread the cost between those using the assets now and those using them in the future.

It is anticipated that new borrowings totalling \$48 million will be required to fund much of the \$60 million new and upgraded construction program. However, over the life of the plan, debt remains contained and within Council's set limits.



Key Financial Indicators

Key Financial Indicators specifically designed for the local government sector enable Council to measure its financial sustainability in any one year, or over a period of time.

The following graphs and commentary provide an analysis of the City of Holdfast Bay's projected financial performance over the period of the plan. These are measured against targets set and endorsed by Council, which when viewed over multiple years, provide a valuable healthcheck on its long-term sustainability.



Operating Surplus Ratio

What it measures

This indicator measures the difference between day-to-day income and expenditure.

A positive ratio denotes a council's income is greater than its expenditure (sustainable) and indicates the percentage of rates available to fund current and future capital expenditure. If the ratio is negative, then a council is spending more than the income it receives (unsustainable in the long-term) and could indicate the community is not being rated appropriately to cover the services provided.

How it's calculated

Operating surplus, or deficit, as a percentage of total operating revenue.

Council target

0% to 10% over a rolling five-year period.

Current projection

Council forecasts operational surpluses for all years, thus meeting its target. These surpluses can be used to repay existing debt, or fund new initiatives, identified through community consultation.

OPERATING SURPLUS RATIO



Key Financial Indicators

Net Financial Liabilities Ratio

What it measures

This indicator reflects the level of debt compared to annual revenue by expressing the percentage of Council's revenue that would be required to pay off total debts.

If used appropriately, debt can be a beneficial source of financing the construction of infrastructure that has a long life, as it spreads the cost across the generations that will benefit from it. This is called intergenerational equity.

If total debt is too low, it can indicate that current ratepayers are contributing a higher share compared to future generations. Conversely if debt is too high, it could indicate the burden is being left for future ratepayers. Debt incurred to pay for day-to-day expenditure, over a period of time, is unsustainable.

How it's calculated

Net financial liabilities as a percentage of total operating revenue.

Council target

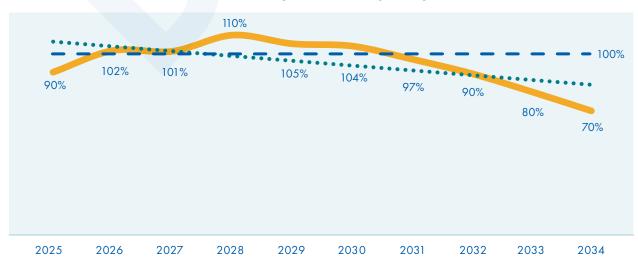
No greater than 100%.

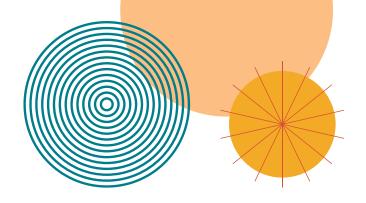
Current projection

A Net Financial Liabilities Ratio limit of 100% is comparable to a household with an annual income of \$100,000 having a mortgage of only \$100,000, illustrating that Council has the capacity to borrow when necessary.

Over the life of the plan, the ratio averages 95%. However, it is forecast to exceed its target of 100% from 2026 to 2030 due to borrowing requirements for the Transformation of Jetty Road project. As the repayment of this debt has been accounted for through a planned increase in rate revenue the Council remains financially sustainable. The declining ratio in later years confirms this, while also indicating that Council will have a corresponding increase in its capacity to fund future initiatives.

NET FINANCIAL LIABILITIES RATIO





Interest Cover Ratio

What it measures

This indicator measures the percentage of income used to pay interest on loans.

When considered in conjunction with the Net Financial Liabilities Ratio, it provides an understanding of the level and affordability of Council's debt. An increasing ratio does not in itself imply unsustainability if the increased cost of debt is a consequence of a planned intergenerational infrastructure program. However, an increasing ratio due to the funding of day-to-day expenditure through borrowings is not financially sustainable.

How it's calculated

Finance charges as a percentage of total operating revenue.

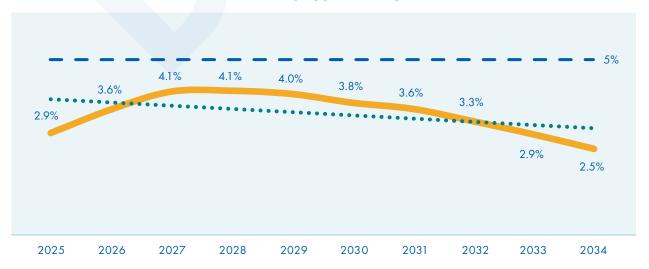
Council target

No greater than 5%.

Current projection

Council forecasts a ratio under 5% in all years, thus meeting its target. As with the Net Financial Liabilities Ratio, the declining Interest Cover Ratio over the timeframe of the plan indicates that Council will have a corresponding increase in its capacity to fund future initiatives.

INTEREST COVER RATIO



Key Financial Indicators

Asset Renewal Funding Ratio

What it measures

This indicator measures whether Council is appropriately maintaining its assets.

Council's Asset Management Plans outline the optimum time to replace each of its assets to ensure consistent service delivery to the community. It is important that funding is available each year to enable the delivery of the schedules contained within these plans. This ratio measures whether Council is achieving this. A ratio higher than 100% could imply assets are being replaced too frequently, while a lower ratio might indicate infrastructure is becoming unfit for purpose.

How it's calculated

Total planned capital renewal expenditure in the Long Term Financial Plan as a percentage of expenditure identified in the Asset Management Plans.

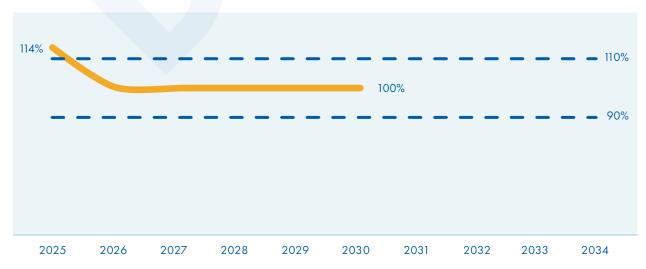
Council target

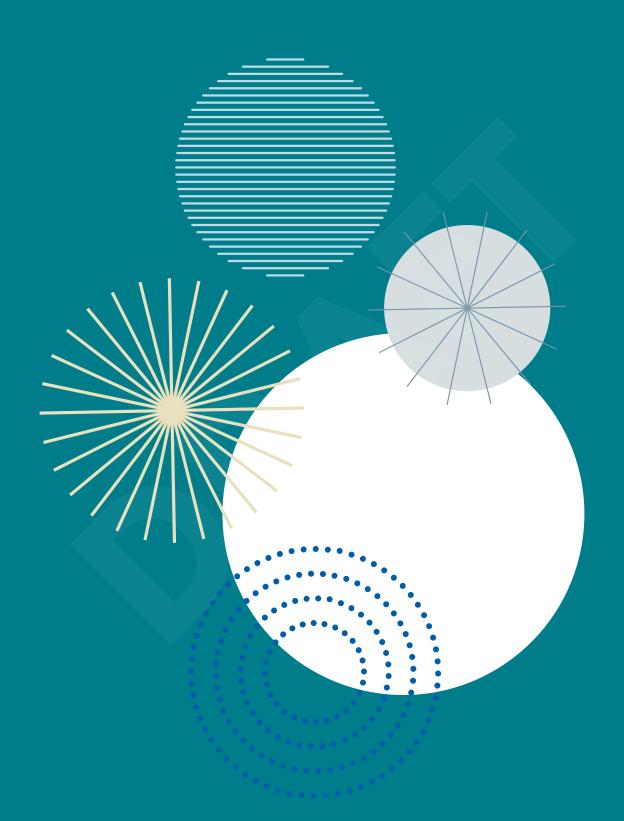
Between 90% and 100%.

Current projection

Forecast capital renewal expenditure has been taken directly from Council's Asset Management Plans (2020–30) thus creating a 100% ratio in all years, except for 2025 when the requirement for additional renewal works was identified. This illustrates Council's intention to replace assets at the optimum time, ensuring that sustainability is maintained. Until the Asset Management Plans are updated beyond 2030, a provision has been made for the years 2031 to 2034, based on average expenditure in previous years.

ASSET RENEWAL FUNDING RATIO





STATEMENT OF COMPREHENSIVE INCOME - GENERAL FUND	Audited 2022/23	Base Year 2023/24	2024/25	
	\$	\$	\$	
ncome				
Rates	40,535,000	43,476,000	46,748,000	
Statutory Charges	3,245,000	2,874,000	2,979,000	
Jser Charges	3,992,000	3,646,000	3,938,000	
Grants, Subsidies and Contributions - operating	3,188,000	2,679,000	2,183,000	
nvestment Income	141,000	72,000	72,000	
Reimbursements	725,000	786,000	734,000	
Other Income	1,318,000	838,000	872,000	
Net gain - equity accounted Council businesses	323,000	91,000	98,000	
Total Income	53,467,000	54,462,000	57,624,000	
Expenses				
Employee Costs	18,953,000	19,569,000	20,561,000	
Materials, Contracts & Other Expenses	21,039,000	22,662,000	22,666,000	
Depreciation, Amortisation & Impairment	10,349,000	10,821,000	11,685,000	
Finance Costs	582,000	793.000	1,753,000	
Total Expenses	50,923,000	53,845,000	56,665,000	
Operating Surplus / (Deficit)	2,544,000	617,000	959,000	
		•	•	
Asset Disposal & Fair Value Adjustments	99,000	-	-	
Amounts Received Specifically for New or Upgraded Assets	582,000	1,596,000	-	
Net Surplus / (Deficit)	3,225,000	2,213,000	959,000	
Other Comprehensive Income				
Amounts which will not be reclassified subsequently to operating result				
Changes in Revaluation Surplus - I,PP&E	3,855,000	1,998,000	7,407,405	
Total Other Comprehensive Income	3,855,000	1,998,000	7,407,405	
Total Communication Income	7,000,000	4.044.000	0.000.400	
Total Comprehensive Income	7,080,000	4,211,000	8,366,406	

			Projected	Years				
2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34
\$	\$	\$	\$	\$	\$	\$	\$	\$
49,683,000	52,456,000	54,236,000	56,076,000	57,924,000	59,660,000	61,447,000	63,410,000	65,501,000
3,077,000	3,157,000	3,239,000	3,323,000	3,406,000	3,481,000	3,558,000	3,643,000	3,734,000
4,068,000	4,174,000	4,283,000	4,394,000	4,504,000	4,603,000	4,704,000	4,817,000	4,937,000
2,243,000	2,291,000	2,340,000	2,391,000	2,442,000	2,488,000	2,535,000	2,587,000	2,643,000
74,000	76,000	78,000	80,000	82,000	84,000	86,000	88,000	91,000
758,000	778,000	798,000	819,000	839,000	857,000	876,000	897,000	919,000
901,000	924,000	948,000	973,000	997,000	1,019,000	1,041,000	1,066,000	1,093,000
123,000	125,000	127,000	129,000	132,000	132,000	132,000	132,000	132,000
60,927,000	63,981,000	66,049,000	68,185,000	70,326,000	72,324,000	74,379,000	76,640,000	79,050,000
21,475,000	22,032,000	22,605,000	23,192,000	23,771,000	24,293,000	24,828,000	25,423,000	26,059,000
23,962,910	24,886,522	25,367,901	26,071,744	26,732,258	27,593,994	27,938,191	28,616,807	29,338,462
12,357,640	12,581,606	12,813,686	13,044,820	13,285,740	13,537,050	13,800,269	14,073,527	14,357,133
2,258,589	2,694,354	2,795,681	2,823,263	2,735,981	2,687,962	2,503,511	2,292,844	2,041,419
60,054,140	62,194,483	63,582,267	65,131,827	66,524,978	68,112,007	69,069,971	70,406,178	71,796,013
070.000	4 700 547	2 400 722	2.052.472	2 004 022	4 244 002	F 200 020	C 222 222	7.052.007
872,860	1,786,517	2,466,733	3,053,173	3,801,022	4,211,993	5,309,029	6,233,822	7,253,987
_	_			_	_	_	_	_
_	10,000,000			_	_	_	_	_
-	10,000,000	-		_	-	-	-	-
872,860	11,786,517	2,466,733	3,053,173	3,801,022	4,211,993	5,309,029	6,233,822	7,253,987
								
7,965,035	8,337,766	8,807,119	9,184,728	9,413,200	9,699,829	9,901,066	10,107,606	10,298,266
7,965,035	8,337,766	8,807,119	9,184,728	9,413,200	9,699,829	9,901,066	10,107,606	10,298,266
7,505,055	0,007,700	0,007,119	3,104,720	3,713,200	3,033,023	3,301,000	10, 107,000	10,230,200
8,837,895	20,124,284	11,273,852	12,237,900	13,214,221	13,911,822	15,210,095	16,341,428	17,552,253

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Current Assets Cash & Cash Equivalents 114,000 - - - Trade & Other Receivables 3,519,000 1,879,725 1,872,899 - Total Current Assets 3,633,000 1,879,725 1,872,898 Non-Current Assets 627,000 605,000 584,000 Equity Accounted Investments in Council Businesses 4,251,000 4,342,000 4,440,000 Infrastructure, Property, Plant & Equipment 858,973,000 874,194,000 901,447,406 Other Non-Current Assets 3,386,000 3,386,000 3,386,000 Total Non-Current Assets 867,237,000 882,527,000 909,857,406 TOTAL ASSETS 870,870,000 884,406,725 911,730,304 LIABILITIES 249,000 - - Current Liabilities 249,000 - - Cash Advance Debenture 249,000 - - Trade & Other Payables 8,813,000 9,146,074 9,458,854 Borrowings 1,113,000 1,523,469 2,539,201	
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Non-Current Assets 3,633,000 1,879,725 1,872,898 Non-Current Assets 627,000 605,000 584,000 Equity Accounted Investments in Council Businesses 4,251,000 4,342,000 4,440,000 Infrastructure, Property, Plant & Equipment 858,973,000 874,194,000 901,447,406 Other Non-Current Assets 3,386,000 3,386,000 3,386,000 Total Non-Current Assets 867,237,000 882,527,000 909,857,406 TOTAL ASSETS 870,870,000 884,406,725 911,730,304 LIABILITIES Current Liabilities - - Cash Advance Debenture 249,000 - - Trade & Other Payables 8,813,000 9,146,074 9,458,854 Borrowings 1,113,000 1,523,469 2,539,201	
Non-Current Assets 627,000 605,000 584,000 Equity Accounted Investments in Council Businesses 4,251,000 4,342,000 4,440,000 Infrastructure, Property, Plant & Equipment 858,973,000 874,194,000 901,447,406 Other Non-Current Assets 3,386,000 3,386,000 3,386,000 Total Non-Current Assets 867,237,000 882,527,000 909,857,406 TOTAL ASSETS 870,870,000 884,406,725 911,730,304 LIABILITIES Current Liabilities - - Cash Advance Debenture 249,000 - - Trade & Other Payables 8,813,000 9,146,074 9,458,854 Borrowings 1,113,000 1,523,469 2,539,201	
Financial Assets Equity Accounted Investments in Council Businesses Infrastructure, Property, Plant & Equipment Other Non-Current Assets Total Non-Current Assets TOTAL ASSETS LIABILITIES Current Liabilities Cash Advance Debenture Trade & Other Payables Borrowings 627,000 605,000 4,342,000 4,342,000 4,440,000 901,447,406 901,447,406 3,386,000 3,386,000 3,386,000 882,527,000 882,527,000 882,527,000 884,406,725 909,857,406 911,730,304	
Equity Accounted Investments in Council Businesses 4,251,000 4,342,000 4,440,000 Infrastructure, Property, Plant & Equipment 858,973,000 874,194,000 901,447,406 Other Non-Current Assets 3,386,000 3,386,000 3,386,000 TOTAL ASSETS 867,237,000 882,527,000 909,857,406 DIT,730,304 LIABILITIES Current Liabilities Cash Advance Debenture Trade & Other Payables Borrowings 249,000 9,146,074 9,458,854 9,458,854 9,759,201	
Infrastructure, Property, Plant & Equipment	
Other Non-Current Assets 3,386,000 3,386,000 3,386,000 Total Non-Current Assets 867,237,000 882,527,000 909,857,406 TOTAL ASSETS 870,870,000 884,406,725 911,730,304 LIABILITIES Current Liabilities 249,000 - - Cash Advance Debenture 249,000 9,146,074 9,458,854 Borrowings 1,113,000 1,523,469 2,539,201	
Total Non-Current Assets 867,237,000 882,527,000 909,857,406 TOTAL ASSETS 870,870,000 884,406,725 911,730,304 LIABILITIES Current Liabilities Cash Advance Debenture 249,000 - - Trade & Other Payables 8,813,000 9,146,074 9,458,854 Borrowings 1,113,000 1,523,469 2,539,201	
TOTAL ASSETS 870,870,000 884,406,725 911,730,304 LIABILITIES Current Liabilities Cash Advance Debenture 249,000 - - Trade & Other Payables 8,813,000 9,146,074 9,458,854 Borrowings 1,113,000 1,523,469 2,539,201	
LIABILITIES Current Liabilities 249,000 -	
Current Liabilities 249,000 - - Cash Advance Debenture 249,000 - - Trade & Other Payables 8,813,000 9,146,074 9,458,854 Borrowings 1,113,000 1,523,469 2,539,201	
Current Liabilities 249,000 - - Cash Advance Debenture 249,000 - - Trade & Other Payables 8,813,000 9,146,074 9,458,854 Borrowings 1,113,000 1,523,469 2,539,201	
Cash Advance Debenture 249,000 - - Trade & Other Payables 8,813,000 9,146,074 9,458,854 Borrowings 1,113,000 1,523,469 2,539,201	
Trade & Other Payables 8,813,000 9,146,074 9,458,854 Borrowings 1,113,000 1,523,469 2,539,201	
Borrowings 1,113,000 1,523,469 2,539,201	
Provisions 3.476.000 3.690.909 3.958.273	
Provisions 3,476,000 3,690,909 3,958,273 Total Current Liabilities 13,651,000 14,360,452 15,956,328	
10tal Current Liabilities 15,950,526	
Non-Current Liabilities	
Borrowings 12,276,000 20,827,182 38,163,844	
Provisions 275,000 340,091 364,727	
Total Non-Current Liabilities 12,551,000 21,167,273 38,528,571	
TOTAL LIABILITIES 26,202,000 35,527,725 54,484,899	
Net Assets 844,668,000 848,879,000 857,245,405	
EQUITY	
Accumulated Surplus 183,504,000 185,717,000 186,676,000	
Asset Revaluation Reserves 661,164,000 663,162,000 670,569,405 Total Equity 844,668,000 848,879,000 670,569,405	
10tal Equity 077,000,000 070,010,000 001,240,400	

Projected Years									
2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34	
\$	\$	\$	\$	\$	\$	\$	\$	\$	
	3,954,157	-					647,164	1,851,828	
1,970,140	2,504,070	2,110,752	2,171,506	2,235,483	2,299,524	2,348,573	2,407,610	2,475,995	
1,970,140	6,458,227	2,110,752	2,171,506	2,235,483	2,299,524	2,348,573	3,054,774	4,327,823	
564,000	545,000	529,000	516,000	502,000	487,000	478,000	476,000	476,000	
4,563,000	4,688,000	4,815,000	4,944,000	5,076,000	5,208,000	5,340,000	5,472,000	5,604,000	
920,168,801	943,042,961	961,960,394	973,297,302	987,760,762	998,586,540	1,009,950,337	1,020,802,416	1,032,075,550	
3,386,000	3,386,000	3,386,000	3,386,000	3,386,000	3,386,000	3,386,000	3,386,000	3,386,000	
928,681,801	951,661,961	970,690,394	982,143,302	996,724,762	1,007,667,540	1,019,154,337	1,030,136,416	1,041,541,550	
930,651,941	958,120,188	972,801,146	984,314,808	998,960,245	1,009,967,064	1,021,502,910	1,033,191,191	1,045,869,373	
-	-	-	-	-	-	-	-	-	
10,008,922	10,472,779	10,745,011	11,073,625	11,393,050	11,748,335	11,989,806	12,323,844	12,679,386	
3,213,575	3,488,588	3,985,729	4,311,798	4,780,527	5,066,526	5,346,186	5,597,613	5,861,341	
4,236,625	4,522,302	4,815,304	5,115,631	5,423,283	5,737,344	6,058,731	6,387,442	6,724,395	
17,459,122	18,483,669	19,546,044	20,501,054	21,596,860	22,552,205	23,394,723	24,308,899	25,265,122	
46,719,143	53,012,238	55,329,969	53,623,048	53,930,110	50,040,823	45,494,444	39,896,831	34,035,489	
390,375	416,698	443,696	471,369	499,717	528,656	558,269	588,558	619,605	
47,109,518	53,428,936	55,773,666	54,094,417	54,429,827	50,569,479	46,052,713	40,485,389	34,655,095	
64,568,641	71,912,605	75,319,710	74,595,471	76,026,687	73,121,684	69,447,436	64,794,288	59,920,217	
866,083,301	886,207,584	897,481,436	909,719,337	922,933,558	936,845,380	952,055,474	968,396,903	985,949,156	
								-	
407.540.000	400 005 070	004 000 440	004.055.000	000 050 004	040 000 000	040 477 000	004 444 440	004 005 400	
187,548,860	199,335,378	201,802,110	204,855,283	208,656,304	212,868,298	218,177,326	224,411,149	231,665,136	
678,534,440 866,083,301	686,872,207 886,207,584	695,679,326 897,481,436	704,864,054 909,719,337	714,277,253 922,933,558	723,977,082 936,845,380	733,878,148 952,055,474	743,985,754 968,396,903	754,284,021 985,949,156	
000,000,001	330,201,004	337,701,730	550,1 15,001	3_2,300,000	555,545,566	302,000,777	500,000,000	330,343,130	

City of Holdfast Bay (excluding Alwyndor Aged Care)				
10 Year Financial Plan for the Years ending 30 June 2034				
STATEMENT OF CASH FLOWS - GENERAL FUND	Audited	Base Year		
	2022/23	2023/24	2024/25	
	\$	\$	\$	
Cash Flows from Operating Activities	-	•	*	
Receipts:				
Rates Receipts	40,460,000	43,080,997	46,977,846	
Statutory Charges	3,295,000	3,262,171	2,974,291	
User Charges	4,328,000	4,118,577	3,924,904	
Grants, Subsidies and Contributions (operating purpose)	3,202,000	3,066,834	2,205,245	
Investment Receipts	141,000	89,752	72,000	
Reimbursements	733,000	864,946	735,542	
Other	3,623,000	1,014,034	866,250	
Payments:				
Payments to Employees	(18,834,000)	(19,289,000)	(20,269,000)	
Payments for Materials, Contracts & Other Expenses	(23,953,000)	(22,028,515)	(22,652,275)	
Finance Payments	(582,000)	(793,000)	(1,753,000)	
Net Cash provided (or used in) Operating Activities	12,413,000	13,386,794	13,081,803	
Cash Flows from Investing Activities				
Receipts:				
Amounts Received Specifically for New/Upgraded Assets	582,000	1,613,555	75,803	
Sale of Replaced Assets	528,000	669,000	26,000	
Sale of Surplus Assets	722,000	-	-	
Repayments of Loans by Community Groups	270,000	217,000	21,000	
Payments:	(0.045.000)	(40.500.000)	(0.000.000)	
Expenditure on Renewal/Replacement of Assets	(8,315,000)	(12,588,000)	(9,000,000)	
Expenditure on New/Upgraded Assets	(6,086,000)	(12,125,000)	(22,557,000)	
Net Cash provided (or used in) Investing Activities	(12,299,000)	(22,213,445)	(31,434,197)	
Cash Flows from Financing Activities				
Receipts:				
Proceeds from CAD	249,000	_	_	
Proceeds from Borrowings	- 10,000	10,073,929	20,094,180	
Repayments of Borrowings	(1,322,000)	(1,101,278)	(1,728,786)	
Repayment of Principal Portion of Lease Liabilities	(11,000)	(11,000)	(13,000)	
Repayment of Bonds & Deposits	(7,000)	-	-	
Net Cash Flow provided (used in) Financing Activities	(1,091,000)	8,961,651	18,352,394	
Net Increase/(Decrease) in Cash & Cash Equivalents	(977,000)	135,000	-	
plus: Cash & Cash Equivalents - beginning of year	842,000	(135,000)	-	
Cach & Cach Equivalents - and of the year	(135,000)			
Cash & Cash Equivalents - end of the year	(135,000)			
Cash & Cash Equivalents - end of the year	(135,000)			
Cash, Cash Equivalents & Investments - end of the year	(135,000)		-	

			Projected	d Years							
2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34			
\$	\$	\$	\$	\$	\$	\$	\$	\$			
49,889,173	52,650,793	54,361,039	56,205,253	58,053,815	59,781,948	61,572,530	63,547,894	65,647,885			
3,072,605	3,153,412	3,235,322	3,319,233	3,402,278	3,477,636	3,554,547	3,639,188	3,729,919			
4,062,170	4,169,246	4,278,112	4,389,022	4,499,067	4,598,560	4,699,470	4,811,932	4,931,618			
2,240,309	2,288,847	2,337,802	2,388,713	2,439,713	2,485,937	2,532,892	2,584,668	2,640,489			
73,941	75,941	77,941	79,941	81,941	83,941	85,941	87,941	90,911			
757,288	777,407	797,407	818,377	838,407	856,466	875,436	896,377	918,347			
899,699	949,442	920,450	971,879	995,924	1,018,013	1,040,013	1,064,879	1,091,789			
(21,171,000)	(21,720,000)	(22,285,000)	(22,864,000)	(23,435,000)	(23,950,000)	(24,477,000)	(25,064,000)	(25,691,000)			
(23,702,269)	(24,691,730)	(25,266,377)	(25,923,301)	(26,592,953)	(27,412,252)	(27,865,599)	(28,473,685)	(29,186,263)			
(2,258,589)	(2,694,354)	(2,795,681)	(2,823,263)	(2,735,981)	(2,687,962)	(2,503,511)	(2,292,844)	(2,041,419)			
13,863,326	14,959,004	15,661,017	16,561,853	17,547,210	18,252,288	19,514,720	20,802,350	22,132,277			
-	9,525,046	474,954	.	· · · · · · · · · ·		.					
727,000	361,000	510,000	392,000	308,000	396,000	405,000	414,000	424,000			
21,000	20,000	19,000	16,000	13,000	14,000	15,000	9,000	2,000			
(12,631,000)	(10,836,000)	(14,568,000)	(13,959,000)	(16,973,000)	(13,351,000)	(13,922,000)	(13,445,000)	(13,925,000)			
(11,210,000)	(16,643,000)	(8,866,000)	(1,630,000)	(1,671,000)	(1,708,000)	(1,746,000)	(1,787,000)	(1,831,000)			
(23,093,000)	(17,572,954)	(22,430,046)	(15,181,000)	(18,323,000)	(14,649,000)	(15,248,000)	(14,809,000)	(15,330,000)			
-	-	-	-	-	-	-	-	-			
11,987,192	10,000,000	6,303,461	2,604,877	5,087,589	1,177,239	799,806	-	-			
(2,757,518)	(3,431,893)	(3,488,588)	(3,985,729)	(4,311,798)	(4,780,527)	(5,066,526)	(5,346,186)	(5,597,613)			
-	-	-	-	-	-	-	-	-			
-	-	-	-	-	-	-	-	-			
9,229,674	6,568,107	2,814,873	(1,380,852)	775,791	(3,603,288)	(4,266,720)	(5,346,186)	(5,597,613)			
-	3,954,157	(3,954,157)	-	-	-	-	647,164	1,204,664			
-	-	3,954,157	-	-	-	-	-	647,164			
-	3,954,157	-	-	-	-	-	647,164	1,851,828			
							·				
-	3,954,157	_	-	-	_	_	647,164	1,851,828			
-	3,954,157	-	_	-	_	-	647,164	1,851,828			
	0,007,107						<u> </u>	1,001,020			

City of Holdfast Bay (excluding Alwyndor Aged Care) 10 Year Financial Plan for the Years ending 30 June 2034 STATEMENT OF CHANGES IN EQUITY - GENERAL FUND	Audited 2022/23 \$	Base Year 2023/24 \$	2024/25 \$	
Opening Balance	837,588,000	844,668,000	848,879,000	
Net Surplus / (Deficit) for Year	3,225,000	2,213,000	959,000	
Other Comprehensive Income - Gain (Loss) on Revaluation of I,PP&E	3,855,000	1,998,000	7,407,405	
Other Comprehensive Income	3,855,000	1,998,000	7,407,405	
Total Comprehensive Income	7,080,000	4,211,000	8,366,406	
Equity - Balance at end of the reporting period	844,668,000	848,879,000	857,245,405	

Projected Years									
2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34	
\$	\$	\$	\$	\$	\$	\$	\$	\$	
857,245,405	866,083,301	886,207,584	897,481,436	909,719,337	922,933,558	936,845,380	952,055,474	968,396,903	
872,860	11,786,517	2,466,733	3,053,173	3,801,022	4,211,993	5,309,029	6,233,822	7,253,987	
7,965,035	8,337,766	8,807,119	9,184,728	9,413,200	9,699,829	9,901,066	10,107,606	10,298,266	
7,965,035	8,337,766	8,807,119	9,184,728	9,413,200	9,699,829	9,901,066	10,107,606	10,298,266	
8,837,895	20,124,284	11,273,852	12,237,900	13,214,221	13,911,822	15,210,095	16,341,428	17,552,253	
866,083,301	886,207,584	897,481,436	909,719,337	922,933,558	936,845,380	952,055,474	968,396,903	985,949,156	

City of Holdfast Bay (excluding Alwyndor Aged Care) 10 Year Financial Plan for the Years ending 30 June 2034 UNIFORM PRESENTATION OF FINANCES - GENERAL FUND	Audited 2022/23 \$	Base Year 2023/24 \$	2024/25 \$	
Income				
Rates	40,535,000	43,476,000	46,748,000	
Statutory Charges	3,245,000	2,874,000	2,979,000	
User Charges	3,992,000	3,646,000	3,938,000	
Grants, Subsidies and Contributions - operating	3,188,000	2,679,000	2,183,000	
Investment Income	141,000	72,000	72,000	
Reimbursements	725,000	786,000	734,000	
Other Income	1,318,000	838,000	872,000	
Net gain - equity accounted Council businesses	323,000	91,000	98,000	
Total Income	53,467,000	54,462,000	57,624,000	
Expenses				
Employee Costs	18,953,000	19,569,000	20,561,000	
Materials, Contracts & Other Expenses	21,039,000	22,662,000	22,666,000	
Depreciation, Amortisation & Impairment	10,349,000	10,821,000	11,685,000	
Finance Costs	582,000	793,000	1,753,000	
Total Expenses	50,923,000	53,845,000	56,665,000	
Operating Surplus / (Deficit)	2,544,000	617,000	959,000	
Net Outlays on Existing Assets				
Capital Expenditure on Renewal and Replacement of Existing Assets	(8,315,000)	(12,588,000)	(9,000,000)	
add back Depreciation, Amortisation and Impairment	10,349,000	10,821,000	11,685,000	
add back Proceeds from Sale of Replaced Assets	528,000	669,000	26,000	
Total Net Outlays on Existing Assets	2,562,000	(1,098,000)	2,711,000	
Net Outlays on New and Upgraded Assets				
Capital Expenditure on New and Upgraded Assets				
(including Investment Property & Real Estate Developments)	(6,086,000)	(12,125,000)	(22,557,000)	
add back Amounts Received Specifically for New and Upgraded Assets	582,000	1,613,555	75,803	
add back Proceeds from Sale of Surplus Assets				
(including Investment Property, Real Estate Developments & non-current assets held for	722.000			
sale) Total Net Outlays on New and Upgraded Assets	722,000 (4,782,000)	(10,511,445)	(22,481,197)	
Total Net Outlays Oil New and Opyraded Assets	(4,762,000)	(10,511,445)	(22,401,197)	
Annual Net Impact to Financing Activities (surplus / (deficit))	324,000	(10,992,445)	(18,811,198)	

Projected Years										
2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34		
\$	\$	\$	\$	\$	\$	\$	\$	\$		
								_		
49,683,000	52,456,000	54,236,000	56,076,000	57,924,000	59,660,000	61,447,000	63,410,000	65,501,000		
3,077,000	3,157,000	3,239,000	3,323,000	3,406,000	3,481,000	3,558,000	3,643,000	3,734,000		
4,068,000	4,174,000	4,283,000	4,394,000	4,504,000	4,603,000	4,704,000	4,817,000	4,937,000		
2,243,000	2,291,000	2,340,000	2,391,000	2,442,000	2,488,000	2,535,000	2,587,000	2,643,000		
74,000	76,000	78,000	80,000	82,000	84,000	86,000	88,000	91,000		
758,000	778,000	798,000	819,000	839,000	857,000	876,000	897,000	919,000		
901,000	924,000	948,000	973,000	997,000	1,019,000	1,041,000	1,066,000	1,093,000		
123,000	125,000	127,000	129,000	132,000	132,000	132,000	132,000	132,000		
60,927,000	63,981,000	66,049,000	68,185,000	70,326,000	72,324,000	74,379,000	76,640,000	79,050,000		
21,475,000	22,032,000	22,605,000	23,192,000	23,771,000	24,293,000	24,828,000	25,423,000	26,059,000		
23,962,910	24,886,522	25,367,901	26,071,744	26,732,258	27,593,994	27,938,191	28,616,807	29,338,462		
12,357,640	12,581,606	12,813,686	13,044,820	13,285,740	13,537,050	13,800,269	14,073,527	14,357,133		
2,258,589	2,694,354	2,795,681	2,823,263	2,735,981	2,687,962	2,503,511	2,292,844	2,041,419		
60,054,140	62,194,483	63,582,267	65,131,827	66,524,978	68,112,007	69,069,971	70,406,178	71,796,013		
872,860	1,786,517	2,466,733	3,053,173	3,801,022	4,211,993	5,309,029	6,233,822	7,253,987		
(12,631,000)	(10,836,000)	(14,568,000)	(13,959,000)	(16,973,000)	(13,351,000)	(13,922,000)	(13,445,000)	(13,925,000)		
12,357,640	12,581,606	12,813,686	13,044,820	13,285,740	13,537,050	13,800,269	14,073,527	14,357,133		
727,000	361,000	510,000	392,000	308,000	396,000	405,000	414,000	424,000		
453,640	2,106,606	(1,244,314)	(522,180)	(3,379,260)	582,050	283,269	1,042,527	856,133		
(11,210,000)	(16,643,000)	(8,866,000)	(1,630,000)	(1,671,000)	(1,708,000)	(1,746,000)	(1,787,000)	(1,831,000)		
-	9,525,046	474,954	-	(1,011,000)	-	(1,7 10,000)	(1,707,000)	(1,001,000)		
(11,210,000)	(7,117,954)	(8,391,046)	(1,630,000)	(1,671,000)	(1,708,000)	(1,746,000)	(1,787,000)	(1,831,000)		
								.,,,,		
(9,883,500)	(3,224,830)	(7,168,627)	900,993	(1,249,238)	3,086,043	3,846,298	5,489,349	6,279,119		



